# nikoways

## About nikoways

- nikoways develops customized analytics and AI/ ML solutions that combine latest algorithms with creativity, innovation and technology.
- nikoways has expertise in turning data into practical insights and to implement the recommendations by developing customized software code and software integration for the analytic solutions.
- nikoways works with a diverse range of customers globally, from Fortune 100 companies to small and medium businesses, and startups.

# Why nikoways

#### High return on investment

from 20-40% cost savings compared to on-site costs without reduction or compromise on quality.

### Best in class quality

# quality deliverables.

Fast project turnaround from distributed teams working together using best delivery practices and adaptive processes.

from our multi-phase proprietary methodology

which ensures a keen attention to details and

#### Integrated software solutions

from software integration and implementation that puts analytic solutions to work.

# **Our offerings**



Analytics and AI/ ML solutions Improve your business performance with

deep insights about customers and industry using latest and the most appropriate Al/ ML/ analytics techniques.

#### Customer analytics

Deep data mining and predictive modelling of data from mobile apps, transactions, CRM systems, telemetry, sales and marketing, web clickstreams, attitudinal survevs.

- Social media analytics Deep data mining of data from blogs, online forums, twitter to identify influencers and influence drivers.
- Business analytics Deep data mining of primary and secondary data to identify industry

trends and opportunities.

#### Software integration and implementation

Develop software code to integrate and implement AI/ ML/ analytics solutions.

- Implementing the of analytics solutions within existing or as necessary new technology platform.
- Developing web and mobile applications, on-premise or cloud analytics applications.

# **Our expertise**

#### nikoways has expertise in many different types of analytics including but not limited to following:

- Predictive and optimization models for marketing mix, pricing, demand forecasts, churn prediction, customer life time value, customer segmentation, brand loyalty, and brand equity.
- Product engineering analytics for optimal product feature discovery and prioritization.
- Market campaign effectiveness and uplift estimates for campaign ROI tracking.
- Social media data mining for influencer tracking, and optimization.
- Global tracking of NPS/ Customer loyalty, pain points, loyalty drivers.
- Deep data mining of a variety of data including search queries, device/ PC/ machine telemetry data, CRM, text comments, surveys, web clickstreams.

- Data visualization, dashboards, simulation tools, and interactive web apps.
- Discover sales/ user growth drivers using transactional data in a variety of sectors including software, search engines, banks, telcos, retailers.
- Deep mining of digital assistant application adoption, usage.
- Estimate market size and market growth rates, and identify specific locations with highest demand potential.
- Tracking of worldwide brand perceptions, differentiation, awareness, usage, preferences.
- Computer vision CNN/ DNN deep learning models for images in a variety of asset inspection cases.

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# A few of our clients